

**JEFFREY S. SEYMOUR**  
**ATTORNEY AT LAW**  
4504 SW CORBETT AVE #200  
PORTLAND, OR 97239  
TELEPHONE (503) 477-9214 FAX (503) 2220693  
E-MAIL: jeffseymour1@earthlink.net

## **SUMMARY OF LEGAL & BUSINESS EXPERIENCE**

### **ATTORNEY, PRIVATE PRACTICE & U.S. NAVY**

- \* Sole practitioner focusing on real estate, land use and small business law.
- \* U.S. Navy, Judge Advocate General's Corps (Lieutenant, USNR)  
Counsel for U.S. Navy bases and 7th Fleet ships in Japan.  
Trial Counsel in over 150 courts-martial and administrative boards in Japan, Korea, the Philippines, Hawaii and at sea.  
Served as Summary Court Martial judge; Advised CO's, and coordinated American / Japanese legal matters.
- \* In pre-Navy private practice, emphasized business, maritime, corporate, real estate, tort and tax law.

### **GENERAL MANAGER & COUNSEL, ENGINEERING & MANUFACTURING COMPANIES**

- \* Completed startup, operated and expanded a new 35,000 ft<sup>2</sup> high tech. manufacturing facility for Japanese parent company.
- \* Restructured and managed local company producing gaskets, seals and other products for industrial applications.
- \* P & L responsibility for overall management of both companies, including technology development, production, legal advice, purchasing, safety, administration, marketing and sales, regulatory compliance, and proprietary data rights and licensing.
- \* Coordinated product and technology development among engineers and production managers at multinational sites of Japanese owned company.
- \* Documented \$300,000+ cost savings in manufacturing and quality improvements, procurement of capital equipment and supplies, Foreign Trade Zone operations, and professional services for Japanese owned company.
- \* Developed and upgraded data collection and processing systems for production, inventory control, and administration.

### **PROGRAM MANAGER & COUNSEL, ENGINEERING & MANUFACTURING COMPANIES**

- \* P & L responsibility to President / CEO for \$11 million design, development and production programs for state-of-the-art, guidance and landing systems for international aircraft manufacturer.
- \* Responsible for technology transfer, confidentiality, licensing and royalties on company and customer funded engineering work.
- \* Prepared and managed financial, staffing and scheduling requirements for a thirty-one person program team.
- \* Developed and managed complex multinational countertrade, offset and technology transfer programs.
- \* Prepared and managed program, marketing and proposal budgets for shipboard, airborne and shore-based electronic system design, production and integration programs.
- \* Managed export of U.S. technical data on sonar, radar, fiber optic data bus, and laser navigation systems programs.

## **EDUCATION & TRAINING**

- \* Juris Doctor, 1979, Northwestern School of Law, Portland, OR
- \* B.S., American Studies, 1976, Oregon State University, Corvallis, OR
- \* B.S., General Sciences, 1971, Oregon State University, Corvallis, OR
- \* U.S. Naval Justice and Officer Indoctrination Schools, 1981, Naval Education and Training Center, Newport, RI,
- \* Arbitrator's Course, National Assc. of Securities Dealers, 1997, Portland, OR
- \* Program Management Course, 1987, American Graduate University, Anaheim, CA
- \* Contracts and Pricing Management Course, 1989, Rockwell International Corp., Anaheim, CA
- \* Calhoun Merchant Marine Engineering School, 1971-72, Baltimore, MD and apprenticeship on U.S. merchant cargo ship.

## **ADDITIONAL PROFESSIONAL EXPERIENCE**

### **CONTRACTS MANAGEMENT & BUSINESS CONSULTING**

- \* Proposed, negotiated and managed customer and supplier contracts for construction, operation and maintenance of cogeneration power plants and energy system design programs.
- \* Responsible for procurement, logistics support, risk management, insurance, site licensing, and proprietary data for corporate office and power plants throughout the U.S.
- \* Advised president/CEO in the areas of data rights and licensing, employment law, contract performance, and other business-related issues.
- \* Wrote procedures, advised management, and trained workers in clean room construction protocol, and supervised expansion of development laboratory for world's largest computer chip manufacturer.
- \* Activated and operated 2 U.S. Foreign Trade Zones with the Port of Portland.
- \* Documented six-figure savings in U.S. Customs duties by developing and implementing inventory and production management system procedures for international fiber optic cable manufacturer.
- \* Served as interim Project Manager for new 20 Megawatt waste-to-energy cogeneration power plant.
- \* Advised East coast companies on advanced manufacturing processes and equipment, and international business issues.

### **INNOVATION & CREATIVITY**

- \* Obtained world's first Underwriters' Laboratory (U.L.) listing for flexible fire sprinkler tube.
- \* Developed concept, and obtained approval to begin wholesale distribution and first retail clothing stores in Japan for a major division of the Van Heusen Corporation.
- \* Started up first independent franchise for the National Safety Council.
- \* Developed and implemented first PC-based proposal and pricing program for division of \$12 billion multinational corporation.
- \* Instrumental in developing advanced stainless steel products, manufacturing equipment and processes.

## **PROFESSIONAL CHRONOLOGY**

- \* Attorney, private practice, in transactional work and litigation, 6/95 - present
- \* General Manager and Independent Consultant, manufacturing and international business, 12/91 - 5/95
- \* Program Manager and Contracts Administrator, high tech engineering and manufacturing companies, 10/84 - 12/91
- \* Attorney, U.S. Naval Base, Yokosuka, Japan, international law, litigation, general practice, 12/80 - 9/84  
(Lieutenant, Judge Advocate General's Corps, U.S. Navy)
- \* Attorney and law clerk in private practice, emphasizing business, maritime, corporate, real estate, tort and tax law, 6/77 - 12/80

## **ADDITIONAL INFORMATION**

- \* Member – Oregon State Bar
- \* Licensed to practice law – Oregon Courts, U.S. District Court (OR), U.S. Court of Military Appeals
- \* Certified Arbitrator, National Association of Securities Dealers (NASD)
- \* Board of Directors, Tualatin City Chamber of Commerce
- \* Member, Tualatin City Industrial Council
- \* Instructor, Business Law, Central Texas College, Yokosuka, Japan campus
- \* Instructor, Conversational English, Nippon Telegraph and Telephone Co., Yokosuka, Japan
- \* Instructor, Public Speaking, Oregon State University, Corvallis, OR